



SURENDRANATH COLLEGE
24/2, M.G. Road, Kolkata 700009

Placement Cell

Announcement

Recruitment of Graduate Trainees



From Graduate Trainee to Deputy Manager (Agency Partner Channel)

- Recruiting Life Advisors & Agency Partners
- Planning & Goal Setting
- Coaching & Developing

As a graduate trainee, here is what your initial experience at Kotak Life would look like -

Own the business:
Set goals and support Agency Partners to achieve consistent performance

Build the best:
Identify prospective Life Advisors and Agency Partners
Provide sales and recruitment training
Be a sales, recruitment and process expert

Be a mentor:
Provide sales and recruitment training
Assist Agency Partners through joint field work
Help in prospecting/ suspending activity in the field

What you stand to gain...

- ★ Bring out the best in yourself by helping others discover their best
- ★ Build a rewarding career and enrich yourself through constant learning
- ★ Chart out a solid career growth map for yourself and expose yourself to many earning opportunities

**CAREERS
for LIFE**

CTC STRUCTURE

Compensation Package

| | |
|---------------------------------|---|
| Fixed Pay | ₹2,50,000 ₹14,000 stipend during internship with no incentive |
| Performance Bonus |  Eligible for incentive as per process |
| Mediclaim | ₹4,00,000 revolving cover for self and 5 dependents after confirmation (includes parents) revolving cover for self and 5 dependents after confirmation (includes parents) |
| Life Insurance Cover | Equivalent to 1.5 times Fixed Pay |
| Accidental Death Benefit | Equivalent to Fixed Pay |



Apply through this google form link
<https://forms.gle/WEtYzd2BPahrC39e7>